



**Universal
Forwarder**



LOGISTICS
STEVEDORING
SERVICES
SEA FREIGHT

ABOUT THE COMPANY

LLC «Universal Forwarder» is a large logistic operator forming part of the international transport group Universal Cargo Logistics Holding.

The company provides its clients with complete and effective solutions. Due to the high quality, compliance with the standards and responsible logistics management «Universal Forwarder» runs its business in accordance with the modern requirements paying particular attention to stable development.

The head office of the company is located in Moscow with the branch network in the cities of St.Petersburg, Tuapse, Taganrog and Ust-Luga.

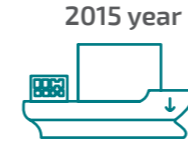


BUSINESS GEOGRAPHY

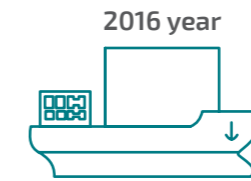


KEY INDICATORS

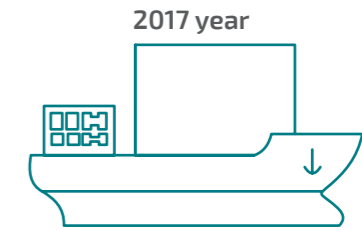
TURNOVER



16,052 ths. tons

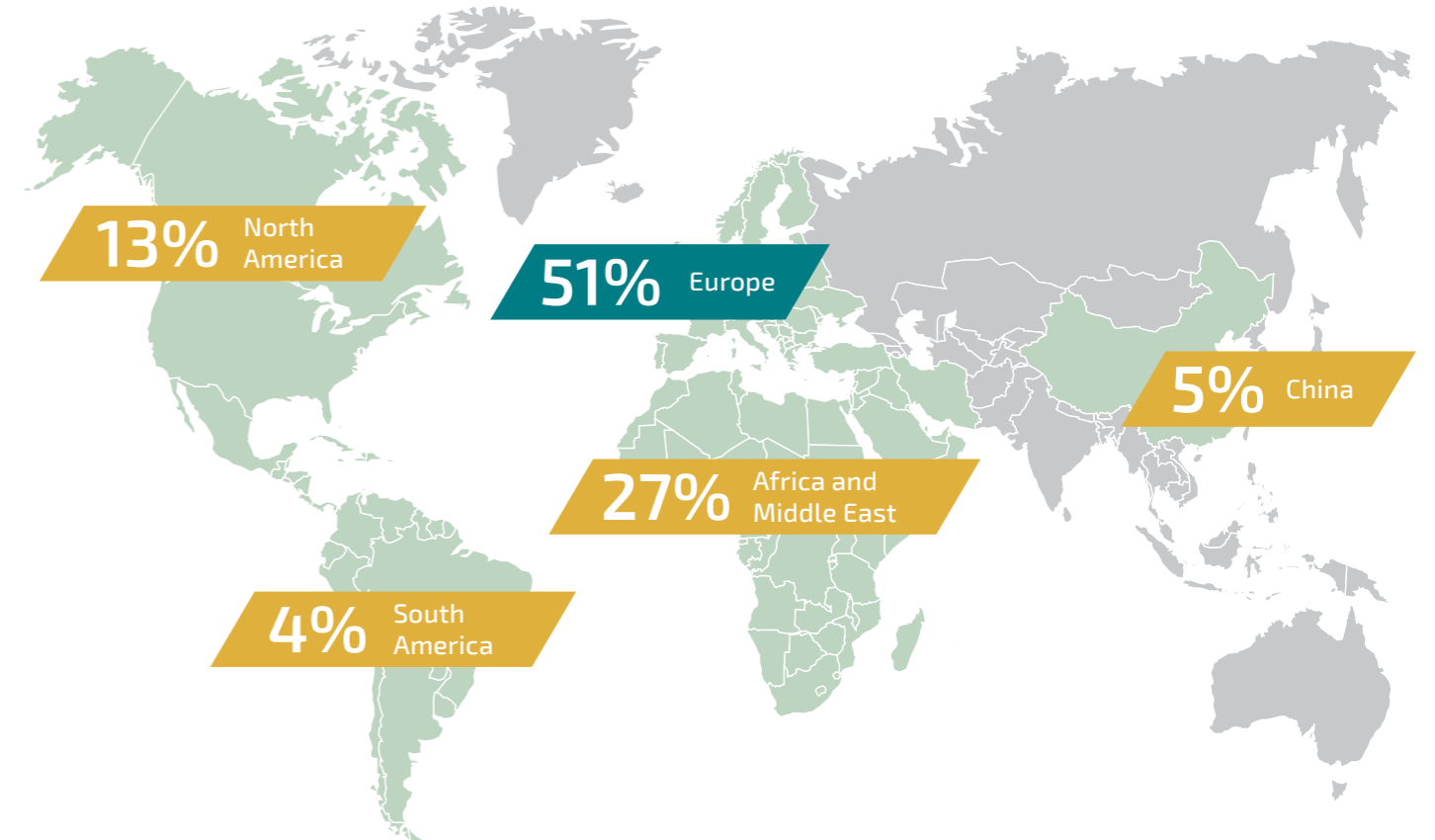


16,587 ths. tons



18,590 ths. tons

CARGO TRAFFIC



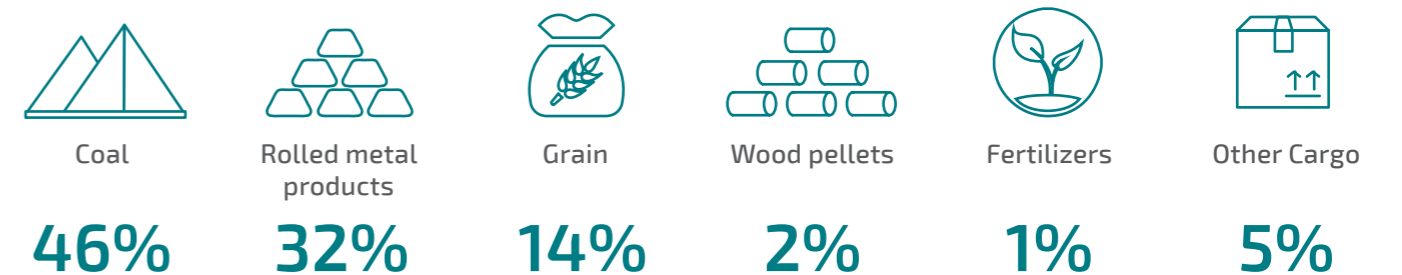
SERVICES

- Loading and Unloading Operations
- Agency Services
- Handling of Project Cargoes
- Sea and River Freight
- Railway Transportation
- Multimodal Transportation

MAIN CARGO TYPES

- General
- Bulk
- Grain and Food
- Project / Heavy-Lift
- Mineral Fertilizers
- Dangerous Cargo
- Construction Cargo

TURNOVER BY CARGO TYPE



IMPORT AND EXPORT



TURNOVER BY CARGO TYPE








SEA PORT OF SAINT-PETERSBURG

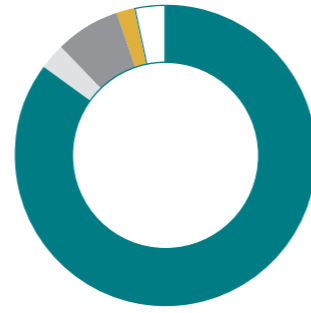
JSC «Sea Port of Saint-Petersburg» is the largest operator providing handling services for all types of dry cargoes in the Greater Port of Saint-Petersburg and one of the largest stevedoring companies in the Baltic basin.

- Provides services to the vessels to the class Panamax;
- The company has:
 - 31 berths;
 - total berth length – 5.3 km;
 - draft – up to 11 m.
- year-round navigation;
- storage area – 458.2 ths.sq.m;
- technical capacities allow handling any types of cargoes;
- Port equipment:
 - 200 specialized loading mechanisms with the lifting capacity up to 45 tons;
 - floating crane «Bogatyr» with the lifting capacity up to 300 tons;
 - 2 mobile cranes Liebherr with the lifting capacity up to 140 tons;
 - 2 handlers Mantsinen with the capacity up to 32.2 tons;
 - 39 gantry cranes.
- Car Terminal – 80,000 vehicles per year;
- Container service – norm of one-time storage 1,700 TEUs.

TURNOVER
of LLC «Universal Forwarder» in 2017

4,065 ths. tons

 Rolled metal products	3,465	 Grain cargo	71
 Fertilizers	104	 Other cargo	134
 Wood Pellets	291		



TUAPSE SEA COMMERCIAL PORT

JSC «Tuapse Sea Commercial Port» is the main operator of the ice-free deep-water port of Tuapse and one of the largest stevedoring companies in Russia.

- Serves vessels with the deadweight of up to 60 ths.tons (bulk and general cargoes);
- year-round navigation;
- storage area – 47 thousand square meters;
- the company has:
 - 19 berths;
 - operational depth of berths – 3.2 km;
 - draft – up to 12 m.

Grain Cargo Reloading Complex:

- production capacity – 2 mln tons per year ;
- maximum storage allowance – 100,000 tons;
- vessels of the type «Panamax» with the length of up to 250 m are accepted for handling.

Ro-Ro Terminal:

- production capacity – 240 thousand tons per year;
- total area – 12,700 square meters;
- able to accept around 200 vessels per year.

TURNOVER
of LLC «Universal Forwarder» in 2017

7,747 ths. tons

 Coal	3,080
 Rolled metal products	2,490
 Grain Cargo	2,177



SEA PORT OF UST-LUGA

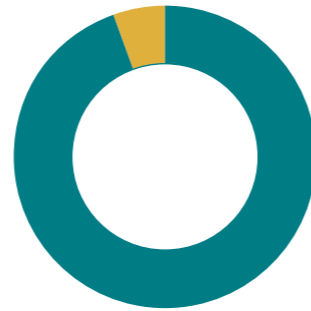
LLC «Multipurpose Reloading Complex» specializes in acceptance, storage and shipment of general and bulk cargoes. Today the main cargo flow of the company is power generating coal.

- Production capacity – 5 mln. tons per year;
- deadweight of handled vessels – 80 thousand tons;
- operational depth of berths – 13.7 m;
- total area – 24.9 ha;
- total length of railway tracks – 2.4 km;
- length of the discharge front – **1.8 m**.

TURNOVER
of LLC «Universal Forwarder» in 2017

5,495 ths. tons

 Coal	5,272	 Petrocoke	223
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TAGANROG SEA COMMERCIAL PORT

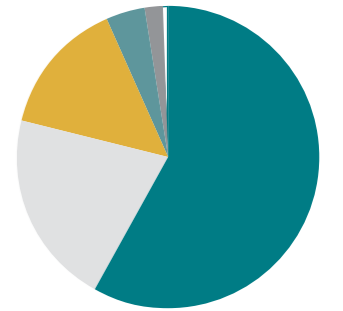
JSC «Taganrog Sea Commercial Port» is the main stevedoring operator of the sea port Taganrog and one of the key sea cargo operators in the Azov basin.

- Handles vessels:
 - with the deadweight of up to 10 thousand tons;
 - total length of the berth line – 1,143 m;
 - maximum draft – 4.7 m.
- year-round navigation;
- transit passage of vessels by the Kerch-Yenikalsky Canal.

TURNOVER
of LLC «Universal Forwarder» in 2017

683 ths. tons

 Grain Cargo	398	 Petrocoke	27
 Ferrous Alloy	142	 Rolled metal products	15
 Fuel oil	99	 Other cargo	2



HANDLING AND DISCHARGE OPERATIONS

LLC «Universal Forwarder» renders internal port forwarding services for all types of cargo, including containers. In addition to that, we are ready to provide our clients with the following services:

- full interaction with the port authorities
- presentation of information in online mode

- preparation of documents on time and in due format
- survey services
- cargo securing and cargo unsecuring

AGENCY SERVICES

LLC «Universal Forwarder» renders ship agency services in the ports of Taganrog, Tuapse, Saint-Petersburg, Ust-Luga and Kaliningrad.

- The Tuapse branch annually handles **some** 300-350 vessels of both line and tramp shipping, cargo, industrial and special fleet.
- The Taganrog branch annually handles **some** 250-280 vessels making domestic and foreign voyages.
- The Saint-Petersburg branch of the company annually handles more than 300 vessel calls and provides agency services for vessels proceeding into/out of inland waterways.

HANDLING AND TRANSPORTATION OF PROJECT CARGO

Services related to transportation, handling and forwarding of equipment, project and heavy-lift cargoes represent a particular business area of LLC «Universal Forwarder».

The company operates the heavy-lift floating crane «Bogatyř-4» (lifting capacity of 300 tons) and two mobile cranes Liebherr (lifting capacity of 140 tons) for terminal handling of cargoes within the basin of the Greater Port of Saint-Petersburg.

Handling of project cargoes through OJSC «Tuapse Sea Commercial Port» is carried out both by terminal cranes operating in the tandem mode and by vessel discharge facilities. LLC «Universal Forwarder» provides its clients with the services of sea and river transportation of project and heavy-lift cargoes ensuring interaction with the shipping and railway companies of the Holding.

SEA AND RIVER FREIGHT

LLC «Universal Forwarder» charters the dry cargo fleet for clients of the company, including river tonnage by inland waterways of the Russian Federation.

MULTIMODAL TRANSPORTATION

Due to the involvement of the rolling stock and the sea/river fleet belonging to the UCL Holding, LLC «Universal Forwarder» is able to perform complex logistics tasks.

Owing to effective interaction of all members of the UCL Holding we are able to offer our clients the competitive through rate and minimize the vehicle demurrage risk when transferring cargo from one mode of transport to another.

RAILWAY TRANSPORTATION

LLC «Universal Forwarder» arranges railway transportation of bulk, construction and project cargoes.

Type of the rolling stock: covered train cars, platforms, open cars.



PARTNERS



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